



Passion Reborn

Half Yearly

Schedule of Bank Charges

Effective 01-07-2014

Organization & Methods Department

Operations Group, Head Office Lahore



OPERATIONS GROUP, HEAD OFFICE

MISC. INSTRUCTIONS CIRCULAR NO: 2014/061

To: ALL BOP

June 20, 2014

HALF YEARLY BANK'S SCHEDULE OF CHARGES-EFFECTIVE FROM July 01, 2014

Our Bank's Schedule of Charges (SOC) is attached for implementation w.e.f 01.07.2014

As per SBP instructions, display of Bank's Schedule of Charges on Branch's Notice Board is mandatory. A copy of this Schedule therefore, must be conspicuously displayed for information of the customers and general public.

Please also affix inward mail stamp on hard copy of Schedule of charges after entering in the Inward Mail Register enabling SBP Inspectors to verify the date on which it was received in Branch/Office.

All Branch Managers/Manager Operations are directed to go through the (SOC) very minutely and bring its contents to the knowledge of all staff members for their meticulous compliance.

Muhammad Ismail Head O&M Department Irfanuddin Jewe 20, 2014 Group Head Operations

took place in Bank's Schedule of charges effective 01-07-2014 in comparision with previous Bank's Schedule of charges. Summary of Amended, Addition, Deletion. Clarification (if any)

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INTERNATIONAL BANKING

A. IMPORTS

Letter of Credit Commission

Sr. #	BANKING SERVICES	CHARGES	Applicability of FED
1.	Letter of Credit	a) 0.50% per QTR Subsequent QTRs 0.45% per QTR Min Rs. 3000/-	Yes
1a)	L/C upto PKR 25 M against Lien on PKR Profit Bearing BOP Deposit/All Types of BOP FC Deposit	Commission rate as per a) above or Rs.10,000/- per quarter whichever is high	Yes
1b)	L/C up to PKR 25 M against 100 % Cash Margin or Lien on PKR Return Free BOP Deposits	LC of any amount if against 100% cash margin or return free deposit then Rs. 1,000/- only	Yes



International Banking

NOTE:

- 1) In case the Letter of Credit liability increases due to exchange rate fluctuation, by virtue of providing forward cover to the customer, the above LC commission at a) is also to be charged on enhanced amount.
- 2) Rates are negotiable as per approval terms with Min. Rs. 1000

3)	Revalidation Commission	As applicable for opening of fresh LCs, i.e. in item A(01 to 02) Commission will be charged on liability amount, calculated as per prevailing exchange rate on the date of revalidation	Yes
4)	Change of Beneficiary / Transfer of LC	When beneficiary of the LC is changed at the request of the applicant, commission is charged as applicable in case of fresh LC, as mentioned in item A (01 to 02) above	Yes
5a)	Non reimbursable LC under Barter / Aid / Loans	1% for 1 st quarter and 0.30% for each subsequent quarter or part thereof – Minimum Rs. 1000/-	Yes



			International Banking	BANK OF PUN Passion K	D JAB Peborn
b)	LC or LG under "Suppliers/ Buyers Credit" Pay as You Earn Scheme And Deferred Payment LCs for Period over one year.	1.	Commission @ Rs. 0.50% per quarter or part thereof at the time of opening of LC on full amount of LC/LG liability plus interest payable thereon for the period from the date of opening of LC/LG till expiry. Thereafter Commission to be recovered on six monthly basis on outstanding / reducing liability as per Schedule of Charges in vogue. In case forward cover is provided against LC/LG under suppliers/buyers Credit, LC/LG Commission shall be recovered at the booked rate. Min. Rs.5000/-	Yes	
		2.	In case LC not involving Usance bills, such as deferred payment LCs, acceptance commission @ 0.30% per quarter is also to be recovered for any period after the validity of LC at the time of payment of installment even if the installment falls due after the expiry of the Letter of Credit. Min Rs. 5000/-	Yes	
c)	Issuance of LG undertaking favoring any bank for providing forward exchange risk cover under supplier/ buyers Credit on behalf of applicant.		Commission @ 0.50% per quarter to be charged on reducing liability on booked rate Min. Rs.5000/-	Yes	



6)	If bills are to be drawn at a Usance under LCs other than "Pay As You Earn Scheme (PAYES)", suppliers / buyers credit and deferred payment LCs on yearly basis.	0.50 % per quarter Flat till the date of maturity of acceptance & no commission will be charged for the overdue acceptance period.	Yes
7)	Amendments I) Without increase in amount or extension in period of shipment / negotiation. ii) Involving increase in amount and/or extension in period of shipment / negotiation.	Rs.1,000/- per amendment (flat) plus Telex / SWIFT / Courier charges (if any). Rs.500/- per transaction plus commission as per item 01 to 02 given on page# 01 + Telex / SWIFT / Courier charges (if any) Min Rs. 1500/-	Yes
8)	Markup on Import Bills under Letter of Credit. (Mark up is to be charged on Daily Product basis from the date of negotiation till the date of payment /retirement of bill.	a) Sight Bills 1) If retired within 10 days from date of negotiation / remittance, Ps.*44/Rs.1000 per day. or as per approval	No



	If the negotiating bank mentions the date of claim of reimbursement on its covering schedule/Telex / SWIFT message, mark up should be charged from that date instead of date of negotiation	2. If retired after 10 and within 20 days from date of negotiation / remittance, Ps.*50/Rs.1000 per day. 3. If retired after 20 days from date of negotiation / remittance, Ps.*65/Rs.1000 per day. b) USANCE BILLS In case of Overdue Acceptances / Overdue Payments created due to non-payment on maturity against Usance LCs/Suppliers' Credit / Pay As You Earn Scheme / Deferred Payment LCs: As per sanction advice otherwise Mark-up @ Ps. *70 /Rs.1000 per day.	No
8-a)	Overdue Fim & FATR	(As per sanctioned advice otherwise Ps. 70/ 1000 per day	No



International Banking

Note:

- a) No markup will be charged on import bill if 100% cash margin is deposited with the branch before the date of negotiation till the retirement of the bill.
- b) Rate of mark-up is subject to change.

II- HANDLING CHARGES

9)	Import Bills returned unpaid	US\$ 55/- (Flat) from forwarding bank plus courier / SWIFT charges, if any.	Yes
10)	Collection	Rs.1000/- Per collection	Yes
11)	Fee for registration of contract CAD/DA Basis	0.20% Min. Rs.1500/-	Yes
12)	Import against advance payment to Suppliers/ Import against receipt of documents directly by the importers	Rs. 1000/- + service charges @0.10% + telephone/Swift Rs.1000/-	Yes No
13)	Service charges against import transactions i.e. import bills / PAD collections	0.10% - Min. Rs. 1000/-	Yes
14)	Endorsement of AWB for release of goods under registered contract.	Rs. 1000/- Flat	Yes



15)	LC Cancellation Charges	Rs.1,500+ Telex /SWIFT/Courier charges (if any)	Yes
16)	Correspondent bank Charges	At actual + Telex/SWIFT/Courier charges (if any)	Yes
17)	Handling of discrepant import documents	I) US\$75/- flat (to be recovered from the presenting bank) this clause must always be incorporated in the LC under the head "Other terms and conditions". ii) US\$75/- flat will not be deducted in case discrepant documents are received/handled through other correspondent banks under specific approval arrangement. e.g., documents received through the counter of SCB China Limited with their covering Letter wherein the original LC was transmitted under China Relay Program with SCB China Limited.	Yes
18)	Registration of Contract with SBP in respect of Private Foreign Currency Loans obtained by borrowers in Pakistan from foreign lenders.	Handling Charges 0.20% - Min. Rs.5,000/-	Yes
19)	Issuance of Certificate regarding opening of LC Registration of Contract to another bank for booking of forward exchange at importer's request	a)Rs.700/- per application up to LC amount of Rs.1(M) b)Rs.1000/-per application for LC amount over Rs.1(M)	Yes
20)	Issuance of Freight Certificate for Imports on FOB Basis.	Rs.750/-	Yes



B - EXPORTS

10-30	<u>LXI OIIIO</u>			
1	Letters of Credit a) Advising	i) If payable by beneficiary	Rs. 1500/-(Flat) + applicable courier/swift charges	Yes No
		ii) If payable by applicant	US \$ 50/-	Yes
	b) Amendment Advising c) Negotiation of Rupee Bills under Export LCs.	Rs. 1,000/-(Flat) Rs. 350/-(Min) 0.25% (Max) + Mark-up@Ps. 45/1000/- per Day of	Rs. 1500/- Non Customers r as per approval	Yes Yes No
	d) Confirmation	0.25% per quarter or part thereof	f. Min.Rs.350/-	Yes
	e) Transfer of Export LCs	Rs. 1,200/-		Yes
	f) Reimbursement payment to other local Banks from Non-Resident Rupee Account.	Rs. 1,000/-		Yes
2	If the documents are sent to other Banks for negotiation under restricted LC	Rs. 500/-		Yes
3	Charges on advanced payment	0.10 % min. Rs. 1500/- on realizati handling charges	ion with no documents	Yes
		Handling charges of Rs. 1000/- if v of other Banks	ve handle documents	



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4	R & D Processing charges	Rs.1500/- per case	Yes
5	a) Clean (against export proceeds). b) Documentary (on which banks do not earn any exchange difference).	Rs. 300/- per collection + courier charges 0.20 % Min Rs.400/- per collection.	Yes
6	Handling of Duty Draw Back Claim/DL/TL	0.35% per claim minimum Rs. 500/	Yes
7	Service Charges against Export Documents sent on Collection Basis Where payment cover is already received in our Foreign Currency A/c	0.20 % Min Rs.1000/- per collection.	Yes
	e: Any charges for delayed repatriation of export point the concerned client accordingly.	oroceeds levied by State Bank of Pakistan, will be recovered	

8 - EXPORT REFINANCE

i) NOC for Export Refinance Entitlement (EE & EF)	Rs. 1,200/- Flat Per Case	Yes
ii) Preparation of Substitution case in ERF-Pre shipment	Rs. 1,200/- Flat Per Case	Yes
iii) 1- Overdue Export Refinance/ 2- FAFB/FAPC Own Source	Mark-up @ Ps. 65/1000 per day from due date till the adjustment or as per CA Package.	No
iv) Overdue FDBP/IDBP (if not available in sanctioned advise)	Mark-up @ Ps. 65/1000 per day	No



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C- REMITTANCES

I- OUTWARD

1	Outward remittance through Debit of Foreign Currency Account excluding Travelers Cheques.	i) Minimum US\$ 5/- per item upto value of Rs.10,000/- or its equivalent. ii) 0.01% (Flat) per item for value of over Rs.10,000/- or its equivalent. Minimum Charges US\$ 8/- Re.1/-for staff.	Yes
2	Against surrender of Foreign Currency notes. (This facility is currently available for issuance of Travelers Cheques only.) (Please refer SBP, FE Circular # 24 dated. 14/10/1999) & F.E.Circular # 03 dated 13/02/2002)	1% of amount of T.Cs sold. Minimum Rs.250/- plus Telex/SWIFT/Courier charges (if any) and cash handling charges @ 1.5 %.	Yes
3	a) Issuance of duplicate FDD b) Cancellation of FDD/FTT/FMT c) Issuance of Foreign Travellers Cheques Note: All charges may be recovered in Pak. Rupees or equivalent in other foreign currencies.	Rs.500/- plus Telex /SWIFT/Courier charges, (if any) Rs.500/- plus Telex/SWIFT/Courier charges, (if any) 1% of the amount of Travellers Cheques sold.	Yes



II. FOREIGN REMITTANCES AGAINST PAK RUPEES

1	Students (for education purposes)	Rs.200/- plus Telex/SWIFT Charges, if any.	Yes
2	Other than Students	0.25% or Rs. 1000/- whichever is higher, plus Telex/SWIFT Charges if any.	Yes
3	For Regular Trade Customers	Negotiable	Yes



III- INWARD REMITTANCES

1	Home Remittances a) If proceeds are to be credited to Pak Rupees account maintained with any of our branches.	Nil	
	b) Others, where proceeds are to be paid in Pak Rupees to other local banks.	Charges/Commission on Demand Draft / Money Order / Pay Order (if any) plus telex/courier /postage charges.	Yes
2	If proceeds are to be paid in foreign currency to other local banks.	US\$ 25 + Telex / SWIFT / Courier charges (if any)	Yes
3	Inward cheques received from local branches or local banks for payment in Pak rupees (convert the relevant foreign currency at TT buying rate)	a) If received from BOP branchesNil charges b) Others-Rs.300/-plus Cable/Telex courier charges	Yes
4	Inward Collection received from abroad or local banks and where the payment is demanded in foreign currency.	Rs.300/-plus Cable/Telex/SWIFT/Courier charges	Yes



					-
l	5	Outward Collection (of OFBCs) realized for	Rs.300/- Plus Cable/Telex/SWIFT/Courier charges, if	Yes	
I		credit into Pak Rupees Account	any	res	

D_MISCELLANEOUS CHARGES (To be recovered where applicable)

1	Foreign Postage	Rs. 300/- or actual which ever is higher	No
2	Foreign Courier	Rs. 1,700/- or actual which ever is higher (Note : where the party has direct arrangements with the courier company , no charges are to be recovered)	No
3	Foreign Cable / Telex / SWIFT	Message for LCs/SBLC/LG/Misc. Communications Short message Rs. 1,000/- Full message Rs. 2,000/-	No



4	Foreign Fax / Telephone	Rs. 750/- or actual which ever is higher	No
5	a) Issuance of Proceeds Realization Certificate after one year. b) Duplicate Proceeds Realization Certificate	Rs. 1,000/- (Flat) per Certificate. Rs.1,000/- (Flat) per Certificate.	Yes
6	a) Handling Charges in lieu of exchange earning where importers / exporters buy/sell Foreign Exchange from/to other Banks for LC opened / contract registered/export documents issued / lodged through us. b)Test/Signatures/Mail LCs verification charges	Control of the Contro	Yes
7	Obtaining credit report on foreign buyer/ supplier.	Rs. 350/- plus foreign bank / credit reporting agency charges and Telex / SWIFT / Courier charges (if any).	Yes
8	Agency Arrangements: Arrangements with banks, institutions and companies for handling their inward, outward remittances and other services.		Yes





			1 400
9	i) Issuance of Business performance Certificate at customers request	Rs.1,000/-	Yes
	ii) Freight subsidy Claim Processing	Rs. 100/- Per case	
10	PURCHASE (FBP / FDBP)		
	 Clean bills including T.Cs. drawn on banks abroad. 	OD Buying Rate is to be applied plus Commission US\$10/- Flat or equivalent in other FC plus Postages/ SWIFT/ Courier Charges Relevant Bill Buying Rates, as circulated vide our daily exchange	
	b. Documentary	rate bulletin, are to be applied plus postage/swift/Courier charges. Note: In case the proceeds of the bills are not realized within maturity / due date (12 days in case of sight bills or the date calculated as per tenor of the bill),	Yes
	 c. Handling of discrepant export documents under foreign LC d. FDBP (Clean) 	0.25% Minimum Rs.300/ Plus Mark Up as approval of Sanctioning Authority Rs. 2000/- Rs. 2000/- only	
	e. FDBP (Discrepant)	Rs. 1000/- only	
11	Commodity Exchange Arrangements	Handling commission of 0.5 % flat on the amount of commodity exchange arrangement.	Yes



International Banking

E. CHARGES ON MAINTENANCE OF FOREIGN CURRENCY A/Cs

٣	Cash handling charges: a)At the time of cash receipt into account b) At the time of withdrawal from account.	Nil. 0.5% of the withdrawals (Cash/Transfer or Remittance), if not retained in the account for 15 days. (Charges may be deducted in foreign currency or in equivalent Pak Rupees at BOP Buying Rate)	Yes
2	Incidental charges, if average monthly balance in any account falls below US\$ 500/- or equivalent in other currencies.	US \$1 Per month (or equivalent in other currencies) on monthly basis. Rs. 1/- for staff	Yes
3	Outward Collection drawn on other banks (other than exports proceeds)	US\$ 10/- per collection or its equivalent in other currencies plus Telex / SWIFT / Courier charges (if any).	
	b. Outward collection drawn on BOP Branches.	US\$ 5/- per collection or its equivalent in other currencies plus Telex / SWIFT / Courier charges (if any).	Yes
	c. Inward collection.	US\$ 15/- plus Telex / SWIFT / Courier charges (if any). (These charges are to be deducted from the proceeds of remittance)	

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	d. Outward/Inward Collection items returned unpaid.	Commission NIL, Foreign bank Charges at Actual plus Telex / SWIFT / Courier charges (if any).	No
4	Standing Instructions	US\$ 5/- per instruction / transaction or equivalent in other currencies.	Yes
5	Issuance of Cheque Book in lieu of lost Cheque Book. (These charges are in addition to stop payment charges).	US\$ 5/- or equivalent in other foreign ^C urrencies.	No
6	Stop payment of cheques.	US\$ 5/- or equivalent in other foreign ^C urrencies per instruction.	Yes
7	Issuance of loose cheque.	US\$ 2/- or its equivalent in other foreign currency (per cheque)	No

Note

- Charges may be collected in Pak-Rupee or Foreign Currency in all categories.
- Any out of pocket expenses related to the bank transactions, not covered above, will also be charged to the clients.
- Clarification issued by International Division vide their F.E. Information Circular No.146 dated 13.11.2002 must also be referred.





Domestic Banking

DOMESTIC BANKING

A. REMITTANCES

1)	Drafts, MTs. & TTs.	For Account Holders	For Non Account Holders	
.,	Upto Rs. 100,000/-	Rs. 200/-	Rs. 250/-	Voc
	Above Rs. 100,000/- to Rs. 2,000,000/-	Rs. 250/-	Rs. 350/-	Yes
	Above Rs. 2,000,000/-	0.075% Max. Rs. 10,000/-	0.10% Max. Rs. 10,000/-	
	a)Postage/Courier: Demand Drafts / MTs	Rs. 100/- Flat	Rs. 100/- Flat	No
	b) Telephone/Telex/Fax charges	Actual	Rs. 100/- Flat	100
2)	a) D.D/TT Cancellation charges	Rs. 300/- (Flat) per DD/T	T Rs. 400/- (Flat) per DD/TT	
	b) Duplicate issuance of DD	Rs. 350/- (Flat) per DD	Rs. 400/- (Flat) per DD/TT	Yes
	Customers handled under cash management service (Duly approved by the competent authority)	Negotiable		Yes



3)	Pay Order a) Issuance of Pay Order. b) Cancellation of PO c) Issuance of Duplicate PO	Through A/C Rs. 150/- per PO Through Cash Rs. 300/- per PO Rs. 500/- per PO for Non account Holders* Rs. 250/- for account Holders Rs. 500/- for Non account Holders Rs. 200/- for account Holders Rs. 500/- for Non account Holders Rs. 500/- for Non account Holders	Yes
	Customers handled under cash management services (Duly approved by the competent authority)	Negotiable	Yes
4)	Call Deposits Issuance of Call Deposit Receipt to A/c Holders either through debiting his/her own A/c or depositing in cash. ii) Issuance of CDR to Non A/c Holders.	Free Rs. 300/- per Instrument * Copy of CNIC must be attached with PO, CDR issuance Application Form	Yes
	iii) Issuance of duplicate CDR	Rs. 300/- Flat	



Domestic Banking

5)
aCommission free Remittance facility (DDs,TTs, MTs, POs etc) to Clients
Concessionary Rates in terms of instructions for specialized products/deposit schemes communicated vide Misc. Inst. Circular # 2007 / 09 dated 31.01.2007, 2007/28 dated 09-04-2007 and Misc. Inst. 2007/34 dated 26.04.2007 followed by 2010/16 dated 12-03-2010, 2010/34 dated 22-04-2010 and subsequent amendments would be applicable.

bFree Remittance Facility for our bank's Employees
Up to Four Gross Salaries during a month, commission Re. 1, No Courier charges will be recovered).



B-INLAND LETTER OF CREDIT

1- I	nland handling charges	Rs. 1000/- Flat	Yes
2- F	Forced PAD Inland Bills	Paisa 44 per Rs.1000/- perday for first 10days. For next 10 days commission @ 0.30% + paisa 50 per Rs.1000/- perday & after 20 days paisa 70 per Rs.1000/- per day will be applied till full & final Adjustment.	No Yes No No
3-	Inland Letters of Credit	0.50% per quarter Min. Rs. 3000/- discrepant document handling charges on inland LCs Rs. 5000/- + FED	Yes
4-	Amendment Charges	Rs:1000/-per transaction flat plus commission as above, if amendment involves increase in amount or extension in period.	Yes
5-	Service Charges	0.10% (Minimum Rs.500/-). For each bill lodged.	Yes
6-	Advising/Amendment/Confirmation charges of (inward) Inland LCs.	Rs. 700/- (Flat) confirmation charges will be same as applicable in case of Export LCs	Yes

Note: Rates are negotiable as per approval terms for all above 1-6



500	2			
1	Co a)	Ilections Documentary	0.25% Minimum Rs. 500/-+ Postage/Courier Charges Rs.75/-Flat. If BOP branch exists in collecting city, Rs. 1000/- Flat	Yes
	b)	Clean (including cheques/ dividend warrants)	0.25 % Minimum Rs. 250/-, Max. Rs. 10,000/- + Postage/Courier Charges Rs.75/- Flat.	Yes No
	c)	Urgent clearing/Collection of local Cheque (Same day clearing through NIFT)	Rs. 500/- per collection	Yes
	d)	Collection made on Staff A/Cs	Free up to 2 collections during a month (Re. 1 Commission, no Courier Charges will be recovered)	Yes
	e)	Outward bills for collection sent in intercity clearing through NIFT	Rs. 300/-	Yes
	f)	Bank Guarantee collection/handling charges	0.1 % of guarantee amount with min. of Rs. 1000/-	Yes
	g)	Collection of instruments through on-line deposited with any Branch	NIL Note: For instruments sent in intercity clearing charges as per e) above will be additional.	Yes
Ш	Pu	rchase of Bills, Cheques etc.	Markup rate 6 Months, KIBOR + 5% with a minimum of Rs. 500/-	No
	Dra	cumentary Bills other than those awn against Letters of Credit and an Bills/Trade Cheques	(plus charges as applicable w.r.t. clearing/collection service used) or any other special rate approved by the relevant credit committee.	Yes
Ш	a) l	nstruments cleared/collected within Local Area of NIFT	NIL	





Up to Rs. 100 (M)	0.20 %	Min. Rs. 35/-	Y	Yes
Above Rs. 100 (M) up to Rs. 500 (M)	0.15 %	Min. Rs. 35/-	Y	Yes
Above Rs. 500 (M) up to Rs. 1000 (M)	0.10 %	Min. Rs. 35/-	Y	Yes
Above Rs. 1000 (M)	0.05 %	Min. Rs. 35/-	Y	Yes
 Imports volume (local + foreign) to be considered for Note: LCs for machinery/project will not qulify for volume. 1. Postage/Courier Charges are to be reconcumentary). However, in case whe particular date to be collected/drawn or charges are to be recovered once only. 2. Collecting agent's charges, if the collecting. 3. Telegram/Trunk call charges will be extra 	lume criteria and rate rovered on Collection re party has depoint the same drawee of the bank is other than	nay be negotiated and agreed by the colorealization of each instrument (vosited more than one Cheque or on the same branch of the Bank the bank, will be extra.	ustomer and Bank whether clean or /instrument on a r, postage/courier	No
IV Returning charges in case the instruments are return Documentary Collections	HS. 500	/- flat per bill /- flat per bill	1 32	No No





V	Mark up shall be applied as under on Bills Purchased/ Negotiated including Documentary bills other than those Drawn under Inland LCs. If proceeds are not realized within 12 Days from the date of purchase and upon maturity of the Usance period	Paisa 70/1000 per day or Markup as per approval of Sanctioning Authority plus collection /courier charges	No
VI	Documentary Bills Drawn Against Inland Letter of Credit.		
	Sight Bills a) At Negotiation end:	Charges are negotiable as per approval or 0.50% flat- Min. PKR 500/- Courier charges Rs. 150/- in either case.	Yes
	b) Collection charges for restricted LC (where negotiation is restricted to some other Banks and presented to us for forwarding).	Rs. 500/- (Flat) Per Bill + Courier Charges Rs. 150/-	Yes





	retire i) If reti ii) If reti	pening end (at the time of ement) Rates of Mark-up red within 3 days from the date of lodgment red after 3 days within 20 days of lodgment ired after 20 days of lodgment	 i) Paisa 54/1,000 per day or as per approval i) Paisa 56/1,000 per day or as per approval i) Paisa 70/1000 per day or as per approval 	No No No
Inlan	Mark-u	where the payment as per reimbursemer	tiation till the date of lodgement of documents received under nt arrangement is made to the negotiating bank only on receipt	
	Usano 1)	ce Bills Negotiating End	Charges are negotiable as per approval or 0.50% flat Min. PKR 500/- Courier charges Rs. 150/- in either case.	Yes
	i)	Markup on documentary Bills Purchased /Negotiated under Inland LC	(I) In case of Sight LCs Mark-up is to be recovered/charged as per approval of Sanctioning Authority. (II) In case of Usance LCs Mark-up is to be	No No
			recovered/charged as per approval of Sanctioning Authority.	





	(III) In case of Usance LCs of our own Bank, Mark-up is to be recovered/charged as per approval of Sanctioning Authority	No
2) <u>Opening End</u>	Acceptance Commission @ 0.20% per month shall be	
a) At the time of Acceptance of the Bills.	recovered/charged for the usance Import Bills for the period beyond the date upto which the commission has already been charged at the time of opening of LC or thereafter any extension is made in the validity of the LC.	Yes
b) At the time of booking	Rs. 500/- (Flat).	Yes
c) At the time of maturity/due date	Rs. 500/- (Flat).	Yes
3) At Collection End		
a) Collection Charges	0.50 % + courier charges Rs. 150/- Min. Rs. 500/-	Yes





D-ADVANCES

1)	Fee and charges in respect of Project Financing in addition to mark-up/return on investment.	1) Application/Evaluation/Appraisal Fee Negotiable on case to case basis. To be recovered as per terms and conditions negotiated with the customer. 2) Commitment Fee 1.0% of the undisbursed amount at the end of availability period. 3) Legal Documentation Fee At actual 4) Project Monitoring Fee As negotiated with the customer 5) Trusteeship Fee As negotiated with the customer	Yes
	Charges 1-5 to may be waived/ negotiated with appr	oval from the relevant approving authority/committee.	



2-A	PROCESSING FEE FOR ALL TYPES OF CREDIT LINES O ENHANCEMENT AND INTERIM REVIEWS (if involve		
0 0	1. upto Rs. 0.100(M)	Rs.1000/-	
	2. Over Rs. 0.100(M) to Rs. 2(M)	Rs.5000/-	
	3. Over Rs. 2(M) to Rs. 5(M)	Rs.10,000/-	
	4. Over Rs. 5(M) to Rs. 10(M)	Rs.20.000/-	
	5. Over Rs. 10(M) to Rs. 50(M)	As per approval, min. Rs. 30,000/-	Yes
	6. Over Rs. 50(M)	As per approval	
	7. Finance 100% secured by Deposit with BOP	No Fee	
	One time accommodation	Rs.10,000/- (only for Funds based facilities) Min. Rs. 1000/-	
	9. Excess Over Limit	0.10% of EOL amount Min. Rs. 500/-	
	Note: 1. Charges to be recovered after acceptance of offer I 2. These charges may be waived/negotiated with app 3. No charges on review of long term funded facilities 4. Processing Fee for interim review will only be charge	roval from relevant committee/authority and open end guarantees for interim purposes.	
2-B	TRANSFER OF LOAN ACCOUNT FROM ONE BRANCH TO OTHER (BOP) BRANCH.	Nil	
2-C	Processing Fee for Agri. Cases	Upto 0.250 Million Rs 500/- Above 0.250 (M) to 0.500M Rs 750/- Above 0.500 (M)to 1.00 M Rs 1,000/- Above 1.00 (M) Rs 2,000/-	Yes





2-D	Service charges on agri. Finance facilities (Misc. instructions circular # 2011/103)	a) D/F, L/F cases 1% at the time of disbursement b) R/F cases 1% once at the time of disbursement in case of fresh financing 1% at the time of renewal in all axisting i.e after every three years in all KDS/KDC cases. 1% at the time of annual renewal of all other cases.	Yes
2-E	Repossession charges of Agri. Leased assets	Rs. 15000/-	No
3	Charges of CIB report from SBP	Rs.300/- per report/borrower	Yes
4	MISC. CHARGES		
а	NOC Issuance on the request of customers/clients for creating additional/pari-passu charge/second charge on their fixed assets for acquiring further project finance from other Banks/ Financial Institutions.	Rs. 10,000/- (Flat) Min. Rs. 500/-	Yes
b	All Other NOCs	NIL Charges	
С	Restructuring and re-scheduling Fee 1) Serviceable limits up to 50 M 2) Serviceable limits above 50 M	1) 0.10% of restructured amount, minimum Rs. 10,000/-2) 0.10% of restructured amount, minimum Rs. 50,000/-	Yes
d	Commitment Fee (for term loans other than Consortium/ project lending)	0.50% p.a. to be recovered on actual no. of days from 30 days after issuance of DAC till availment or end of availability period (whichever comes earlier) for the undisbursed amount.	Yes
	Note: Misc. charges may be waived /negotiated with ap	proval from relevant committee /authority	•



5	For Finance against pledge/ hypothecation the va	arious charges may be levied as follows:-	
a)	Godown Rent	Actual	No
b)	Godown Staff salaries. Salaries of Godown Keepers/ Chowkidars.	Actual	No
c)	For each delivery Order issued Charges against FIM/pledge	Rs.100/- per delivery or as negotiated / approved	Yes
d)	Stock Inspection Charges (Hypothecation /Pledge)	 i) In case of inspection by outside surveyors, actual billed amount to be recovered from customer's account. ii) If inspection is carried out by Bank staff. PKR 2,000/- per day out of pocket expense may be recovered as per actual. Note: 1. Incase the Bank Staff visited along with outside surveyor, above charges will be applicable in addition to the charges billed by the surveyor. 2. No charges in case of surprise inspection by Bank's staff, or Bank appointed surveyor. 	Yes



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1.	Deferral/Interim Review (if do not involve any enhancements) charges on Finance	NIL or as per approval	Yes
2.	Delivery Charges If Godown Keeper is not posted, conveyance charges will be recovered.	Actual	No
3.	Other Incidental Expenses Insurance Premium, Legal Charges	Actual/arranged and paid by the customer	No

Note: While recovering the miscellaneous charges like Godown rent, Godown staff salary, inspection charges etc. the amount recovered from the borrowers shall not exceed the total rent of the Godown, salary of the Godown staff etc. In other words miscellaneous charges should be levied as per actuals and should not become a source of profit to the bank.



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E - STANDING INSTRUCTIONS FEE

1)	Standing Instructions' fee will be recovered in addition to the usual charges on remittances, if any.	Rs. 200/- per transaction (Re 1 for staff)	Yes
2)	Customers handled under cash management services (Duly approved by the competent authority)	Negotiable	Yes

F - SALE AND PURCHASE OF SECURITIES SAFE CUSTODY ARTICLES IN SAFE DEPOSIT AND SAFE DEPOSIT LOCKERS

1)	Sale and Purchase of shares & securities	0.35% upto Rs. 10,000/- of purchase price or cost thereof Min. Rs. 40/- 0.20% on amount exceeding Rs.10,000/- Min. Rs.75/-	Yes
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Note:

- The above charges are in addition to brokerage.
- b) Commission is not to be recovered on purchase of newly floated securities, where it is payable by the Government/Government Agencies and from the subscribers to new shares floatation.
- When orders for purchase or sale of shares/securities are executed through the bank's other offices, all incidental expenses, such as postage/courier, insurance charges, etc., incurred will be recovered in addition to commission/ brokerage charges.





			Passion 1
II)	Withdrawal fee on shares and securities held in safe custody (to be recovered at the time of withdrawal).	0.25% upto Rs. 10,000/- of the paid-up or face value. Min. Rs. 20/- 0.125% on amount exceeding Rs. 10,000/-	·
III)	Withdrawal fee on Govt. securities.	Rs. 10 /- per scrip	
Note		eld in safe custody, either commission on sale of shares and securities, as ainst item (ii) and (iii) whichever is higher, will be charged, but not both.	
IV)	Charges for collection of interest/return/dividend.	0.30% on the amount of interest/return/dividend collected/paid. Min. Rs. 20/-	Yes
V)	Handling Charges for conversion renewal, consolidation or subdivision of Government Securities.	Rs. 20 /- per scrip	
VI)	Public Flotation of Shares	Case to Case Basis	
VII)	Issue of Right Shares	Case to Case Basis	
VIII)	IPS Account Service Charges	Opening of IPS A/C NIL Maintenance of IPS A/C- Rs.1000/- flat fee per month	
IX)	Movement of Securities	Transfer in from Other Banks Rs. 700/- per transaction, (Rs.500 bank + Rs. 200/- SBP charges) Transfer to Other Banks Rs.500 per transaction Collection of Coupon from SBP NIL	



G - ARTICLES KEPT IN SAFE CUSTODY

1)	Fee for Articles in Safe Deposit (To be recovered in advance at the time of deposit or at the commencement of each quarter):-		
	a) Boxes and Packages	Rs. 5.00 per 100 cubic inches or any part thereof with a minimum of Rs. 500/- per quarter.	Yes
	b) Envelopes	Rs. 0.40 per 25 square inches or any part thereof with a minimum of Rs. 300/- per quarter.	Yes



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LOCKERS H-

Rent/Fee for Safe Deposit Lockers (To be recovered in advance or at the commencement of the period).

1.	Size of Lockers	Annual Rent	Key Deposit	Breaking Charges	Remarks	
	Small Medium Large Extra Large	Rs. 2500/- Rs. 3500/- Rs. 4500/- Rs. 7000/-	Rs. 2500/- Rs. 3500/- Rs. 4500/- Rs. 7000/-	Actual or Rs. 4000/- which ever is higher.	All terms & conditions in our circulars issued form time to time	Yes
	Late Payment Fee Rs. 1 grace period of one Mor		0/- for Medium, Rs. 250/-	for Large, Rs. 500/- for Ext	tra Large per Month with	

2. Locker rent for staff members

Only one small size locker is allowed, charges Re. 1, for other sizes, full rent on commercial rates will be received.

3. Customers handled under cash management services (duly approved by the competent authority) Rate Negotiable

Yes Yes







I - GUARANTEES

i)	Bid Bond Guarantee	0.35% Per Qtr. Min. Rs. 2000/-	
2	Performance Bond	0.50% Per Qtr. Min. Rs. 2000/-	
	Mobilization Advance	0.45% Per Qtr. Min. Rs. 2000/-	
	Collector of Customs	0.50% Per Qtr. Min. Rs. 2000/-	Yes
	Financial Guarantee	0.75% Per Qtr. Min. Rs. 2000/-	
	Other Guarantee	0.40% Per Qtr. Min. Rs. 2000/-	
	Shipping Guarantee	Rs. 1500/- against 110 % cash margin, otherwise Rs. 10000/- flat	
II)	a) Guarantee upto PKR 25 M against 100% Cash Margin or Lien on PKR Return Free BOP Deposit.	a) Rs. 1000/- Flat	Ves
	b) Guarantee upto PKR 25 M agaisnt lien on PKR profit Bearing BOP Deposit/All Types of BOP FC Deposit	b) Commission Rate as per i) above or Rs.10,000/- per quarter which ever is high.	Yes
III)	Back to back Guarantee including counter Guarantee.	0.40 % per quarter min. Rs. 1,000/-	Yes

Note: Rates are negotiable as per approval terms





Service Charges for handling claims lodged by beneficiary.		
 a) Guarantee on customer request in Pakistan. 	Rs. 1800/- Flat	Yes
b) Guarantee on request of foreign bank.	US\$ 100/- Flat	
 Guarantee issued by Banks abroad at our request. 	US\$ 100/- Flat	
Amendment in guarantee (other than increase in amount or extension of period.)	Rs. 1000/-Flat	Yes
	 by beneficiary. a) Guarantee on customer request in Pakistan. b) Guarantee on request of foreign bank. c) Guarantee issued by Banks abroad at our request. Amendment in guarantee (other than	by beneficiary. a) Guarantee on customer request in Pakistan. b) Guarantee on request of foreign bank. c) Guarantee issued by Banks abroad at our request. C) Guarantee issued by Banks abroad at Our request. Rs. 1800/- Flat US\$ 100/- Flat Rs. 1000/- Flat



J - MISCELLANEOUS CHARGES

1)	a) Reactivation of Dormant/inoperative/	Free (for relation strenghtening)	Yes
	Unclaimed Account within branch b) Retrieval of unclaimed amount from SBP	Rs. 200/- per instance	
2)	Duplicate Statement of Account or as and when demanded by the A/C Holder other than Periodical Statements dispatched.	Rs. 35/-per statement (Inclusive of FED) Re. 1 for staff	Yes
3) a	3rd Party Funds Transfer through PRISM	SBP Charges +	No
~	(MT-103)	Bank's Commission @ 10% of SBP Charges	Yes
3) b	3rd Party Funds Transfer through PRISM (MT-102)	Maximum PKR 50/- per payment instructions (PKR 25/- SBP Charges + PKR 25/- Bank Charges)	No Yes
3) c	Reprocessing of Returned Funds	SBP charges	No
4)	Issue of SBP/NBP cheques	Rs. 500/- per cheque. No charges if issued to Bank's /DFI's & Corporate Customers.	Yes
5)	Handling charges for issuance of Student Exchange Remittance permit and maintenance of record for subsequent remittances.	Rs. 100/- per annum.	Yes
6)	Stop payment of cheque	Rs. 300/- in case of one cheque and Rs. 500/- per instruction in case of more than one cheques, Re. 1 for staff	Yes





7)	Cheque return charges presented in normal outward clearing. US Dollar Clearing (As a Collecting Banker)	NIL for PKR US \$ 5 per Transactions Staff free of charge	
	Cheque return unpaid in outward clearing (same day & intercity).	Rs. 300/- Staff Re. 1/- per instrument	
	ii) Cheques received in inward clearing and returned unpaid.	Rs. 300/- including NIFT charges (LCY) US\$.6/-, GB.£.5/-, Euro €.5/- (FCY) These charges are to be recovered from the drawer (our A/c holder) who has issued the cheque drawn on our Bank Branch which is returned unpaid due to insufficient funds, where cheque returned on counter no charges will be recovered, Staff, Free of Charge	No
Sind	h Sales Tax/FED applicable for Branches operat	ing in the province of Sindh (Effective Since April 14, 2012)	
8)	Delivery of Cheque Book by Registered Mail/Courier	Rs. 150/- courier charges	Yes



9)	Photo Copy of Paid Cheque(s)	8	Yes
3)	Upto one year	Rs. 250/- per cheque	
	Above one year upto three years	Rs. 750/- per cheque	
	Above three years	Rs. 1500/- per cheque	
10)	Issuance of Balance Confirmation Certificate	Rs. 300/- Per Certificate	Yes
11)	Issuance of Certificates "TO WHOM IT MAY CONCERN" (Business Performance Certificate)	Rs. 450/- per Certificate.	Yes
12a)	Issuance of Balance Confirmation Certificate to External Auditors	Rs. 300/- per certificate	
12b)	Certificate regarding profit & tax deducted during other than current financial year	Rs. 300/- per certificate	Yes
13)	Issuance of Duplicate SNTD, TDR (both for A/C Holder &	Rs. 300/- per instrument.	
10)	Non A/C Holder) in lieu of original reported lost.	Staff Re. 1/-	Yes
14)	Account closing charges (where the account is being closed at the request of the customer)except PLS deposit accounts	RS.300/- (Except Govt A/C, Staff Members, Zakat Committees, Students, Mustehqeen-e-Zakat, Salary A/Cs of Govt/Semi Govt. employees, Pensioner's account (only for salary/pension purpose) including widows /children of deceased employees' eligible for family pension/benevolent fund grant etc.) No charges if account is transferred to another branch or different type of account is opened at the same Branch.	Yes



15)	Cheque Book issuance Charges	PLS/BBA/ A/c Rs. 7/- per leaf	
		CD/Finance Rs.7/- per leaf	
		(Staff members, Zakat Committees and Zakat Mustehqeen	
		A/Cs are exempted)	No
		Note: Facilities under specialized products/Deposit	
		Schemes shall be applicable	
		Customized Cheques (Negotiable on Case to Case Basis)	
16)	NIFT charges for Non-MICR coded instruments.	Rs. 12.50/- Staff, free of charge	No
17)	Handling Charges for marking of Lien on Govt. securities.	Rs. 750/-	Yes
18)	Marking of Lien on securities issued by the Bank for other Banks	Rs. 750/-	Yes
19)	Issuance of new Cheque book in Lieu of lost	Rs. 300/- +	Yes
- /	cheque book	actual Cheque book issuance charges (Staff, free of charge)	No



20)	Account maintaining charges on CD A/Cs only where the Average Balance is below Rs. 10,000/- during a month.	i) Rs.50/- (Inclusive of FED) per month (Except Staff members, Zakat committees, students, Mustehqeen-e-Zakat, Salary A/Cs Of Govt/Semi Govt. employees, Pensioner's account (only for salary/pension purpose) including widows /children of deceased employees are eligible for family pension/benevolent fund grant etc.	
		All CD Accounts opened by the TDR holders, exclusively for the purpose of crediting half year return, account opened for the purpose of availing BOP consumer Finance are exempted	Yes
		iii) All accounts falling under SBP BRD Circular # 30 dated 29-11 -2005 are exempted BBA	
		iv) However no charges shall be levied on dormant inoperative/unclaimed accounts	
21)	Retrieval of Paid cheques Within one year Exceeding one year	Rs. 300/- Rs. 1500/-	Yes
22)	Collection of Charges On Behalf Of The Govt received through challan	Rs.20/- per Challan from Depositor	Yes
23)	Salary Handling Charges.	Rs.25/- Should be recovered from the employee's A/C (Govt/Semi Govt employees are exempted)	Yes
24)	Customers handled under cash management services (Duly approved by the competent authority)	Negotiable	Yes

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K- CHARGES FOR ATM/DEBIT CARD

s.#	Transaction Type	Charges	
		PKR 350 per annum for Silver Card	
1	BOP Debit MasterCard	PKR 500 per annum for Gold Card	
	Security States and American States S	PKR 1,000 per annum for Platinum Card	
2	Apna ATM Cash Card	PKR 350 per annum	
3	Arbitration Charges / False Chargeback (Local and international)	USD 500 or equivalent per Case	Yes
4	Document Retrieval Charges	PKR 200 per document (Local Transaction)	
4		PKR 850 per document for (international Transaction)]
5	BOP Debit MasterCard Replacement Charges	PKR 300 per Card (for Silver, Gold, Platinum)	
6	International Cash Withdrawal at MasterCard ATMs	PKR 300 per Transaction]
7	Cash Withdrawal at BOP ATM	Free	
8	Cash Withdrawal at 1Link/Mnet ATM	PKR 15 per Transaction	
9	Cash Withdrawal (Other Bank Customers at BOP ATM)	PKR 15 per Transaction	Yes
10	International Balance Inquiry at MasterCard ATMs	PKR 300 per Inquiry	



K- CHARGES FOR ATM/DEBIT CARD

s.#	Transaction Type	Charges	
11	Balance Inquiry at MNet ATMs	PKR 5 per inquiry	Yes
12	Mini Statement (BOP and 1-Link ATMs)	NIL	
13	Direct Shopping at POS	Free (Local Transactions)	
13	birect Shopping at FOS	PKR 300 (International Transactions	
14	False ATM Complaint Retrieval of Snap and Video Charges	PKR 400 per Transaction	
15	SMS Alerts Service Charges	PKR 350 per annum	Yes
16	SMS Pull Service Charges	PKR 2 per Account Balance Request	
	"Tele-communication service provider charges (i.e. regular SMS charges) will also apply apart from	PKR 2 per Card Status Change Request	
	the specified charges"	PKR 2 per Transaction History Request	
17	IBFT through ATM	Current Account (all types) - Free Savings Account (Infra/Inter Bank) Rs.100/- per Trans	Yes
18	ADC charges for staff	Free	
19	Customers handled under Cash management services (Approved by the Competent Authority)	Negotiable	Yes

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L- CHARGES FOR ON-LINE BANKING

	TRANSACTION TYPE	CHARGES	
Inter city	CD (All Types)	Free	No
	PLS Account	Rs. 100/- per Transaction	Yes
Intra City	CD (All Types)	Free	No
	PLS Account	Rs. 100/- per Transaction	Yes
On Line Facility For Staff		Re. 1/- for Staff	Yes
Customers handled under cash management services		Nil	



M- BANK CHARGES FOR GOVERNMENT BUSINESS

a.	IMPORTS Letters of Credit		
	i) Up to Rs.1.000(M)	@1/8 % Per quarter or part thereof.	Yes
	ii) Exceeding Rs.1.000(M)	@1/16% Per quarter or part thereof	Yes
	iii) Non-reimbursable LC under Barter/Aid/Loans	3/8% of LC. In addition to above, branches will recover the actual cable/Telex/SWIFT charges where LCs are desired to be established through cable/telex and confirmation charges of foreign bank if foreign bank's confirmation is also to be added on opener's request.	Yes
b	Collection Made on Government Accounts including Market Committees etc.	No Charges to be recovered including returning charges.	No

The above concessionary rates/charges will apply only to those Letters of Credit which cover imports by the Government routed through SBP. In case LC is received directly from the importing agency, normal charges are to be recovered.



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The below are standard charges which may be customized/increased/ decreased, based on individual approval of a loan or terms of MOU agreed with particular organization on case to case basis.

N. PERSONAL LOANS

Processing Fee including Documentation Charges inclusive of revenue stamp, Govt duties / Fee, verification, ECIB charges (Non refundable)	Category A : Rs. 2,500/- Category B & C : Rs. 5,000/-	Yes
Renewal Charges (R/F facility)	Rs. 2000/-	Yes
Pre Payment Penalty	Category A : NIL Category B & C : 5% of outstanding principal	Yes
Late /Non-Payment Penalty	Re. 1/- per thousand per day of installment amount	Yes
Income estimation Charges	At Actual	No
Balloon/Partial Payment (DF Facility)	Category A : NIL Category B & C : Rs. 10,000/- or 1% of Partial Payment Amount whichever is higher	Yes



O- CONSUMER AUTO LEASE

Processing Fee inclusive of Documentation Charges, revenue stamp, Govt duties / Fee, ECIB charges, data check, verification charges (Non refundable)	Rs. 6000/- per case	Yes
Income estimation Charges	At Actual	No
Registration charges	Actual	No
Repossession charges	At actual upto a maximum of Rs. 75,000/-	No
Pre Payment Penalty	5% on principal outstanding (however, if the customer repays in order to obtain finance for new vehicle no penalty shall be charged) Re. 1 for staff	Yes
Late /Non Payment Penalty	Re. 1/- per thousand per day of installment Amount	Yes
Vehicle Insurance Cost	Actual - charged by Insurance Company	No
Survey charges for repossessed vehicle	Actual	No
Warehouse charges for repossessed vehicle	Rs. 100/- per day per vehicle (Max. Rs. 2000/-)	No
Evaluation charges of pre owned and imported vehicles	Actual	No





P. HOUSE LOANS

1: HOUSE EGANG		
Processing Fee (Includes ECIB, Data check & verification charges and FED) Non Refundable	Financing limit upto Rs. 10M Rs. 10,000/- Financing limit above Rs. 10M Rs. 20,000/-	Yes
Loan enhancement Fee including FED	Rs. 3000/-	Yes
Valuation charges, Legal charges, Foreclosure charges. All stamp duties, CVT, Documentation charges, Levis etc.	Actual	No
Late / Non-Payment Penalties (including FED)	Re. 1/- per thousand per day of installment amount	Yes
Pre payment penalties / penalty on BTF (including FED)	5% - if adjusted during first three Years 4% - if adjusted in 4th Year 2% - if adjusted in 5th Year 1% - if adjusted after 05 years	Yes
Life/Property Insurance Cost	Actual	No
Partial adjustments	3% of partial amount	Yes
Income estimation charges	Actual	No



General Notes

- Charges for Consumer Finance shall be as per Policy and terms of the approved Scheme/PPM.
- Bank reserves the right to change markup rates.
- Facilities under specialized products/deposit Scheme shall be applicable.
- The Charges for making PO, DD and other related instruments for payment of fee dues in favor of educational institutions, HEC/Boards etc. shall not exceed 0.50% of fee/dues or Rs.25/- per instrument, which ever is less.
- No Service fee shall be charged from the student depositing the fee directly in the fee collection account of the educational institution.
- All types of government levies from time to time including FED, Excise duties Taxes, Zakat, etc. on customer account will be deducted in addition to the bank charges.
- In case of clients maintaining substantial deposit and/or routing handsome ancillary business, the bank reserves the right to waive some/all charges.
- Charges are negotiable as per approval terms.